### My Training Hierarchy of Needs

**What do you offer in each of these areas?**
- **What do you offer?**
  - Compensation
  - Medical
  - Hidden Paycheck

**What do you offer in each of these areas?**
- **Safety/Risk**
  - State/Dept of Labor
  - OSHA
  - Industry Specific
  - Harassment/Discrimination

**What do you offer in each of these areas?**
- **OnBoarding**
  - Orientation
  - First 90 Days
  - Job Position
  - Culture

**What do you offer in each of these areas?**
- **Competence**
  - Communication
  - Job Position
  - Advancement Opportunity
  - HR Opportunity

**What do you offer in each of these areas?**
- **Achievement**
  - EQ
  - Critical & Systems Thinking
  - Business Accumen

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**What forms or checklists will keep you on track?**